

## PROFESSIONAL PROFILE



### STEVEN M. SCHAUB

SENIOR VICE PRESIDENT

SPECIALTY: Industrial Advisory Services

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Steve Schaub is a member of Summit Realty Group's Industrial Advisory team and has been involved in excess of \$50 million in transaction volume for landlords, tenants, buyers and sellers of commercial real estate. Steve applies his disciplined and proactive style to projects and has developed a track record for keeping projects on schedule and consistently realizing critical milestones. He continually seeks ways to best align clients' requirements and wishes against their absolute budget, in order to optimize the real estate asset's functional value. In recognition of his outstanding performance in production, leadership, and overall contribution to the company, Steve earned Summit Realty Group's Peak Performance Award for 2007 and 2010.

Prior to joining Summit, Steve spent four years in business development for developer, Paragon Companies, as an Industrial Build-to-Suit Specialist. His projects totaled a transaction volume exceeding \$20 million.

#### EDUCATION:

Bachelor of Science, Communication  
Western Michigan University – Kalamazoo, Michigan

#### ACHIEVEMENTS & AFFILIATIONS:

- Summit Realty Group. Peak Performance Award 2007, 2010
- Duke Realty. Most Significant Construction Project
- Duke Realty. Top 10 Indiana Brokers Award – Industrial
- CoStar Group. Indianapolis Power Broker – Industrial 2005, 2007
- National Multiple Sclerosis Society Leadership Award Recipient
- The Leukemia Society Team in Training Alumnus
- Past Commodore. Maxinkuckee Yacht Club
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)

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### PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
Thomson Inc.	Listing – Warehouse / Distribution Center	Multiple transactions	533,810 SF
The Precedent Companies	Multiple Transactions	Precedent South	280,000 SF
DA Lubricants, Inc.	Build-to-Suit – Manufacturing / Distribution	Lebanon, IN	250,000 SF
Superior Packing Systems, Inc	Lease – Warehouse / Distribution Center	Multiple transactions	236,688 SF
First Industrial Realty Trust	Listing – Warehouse / Distribution Center	7901 W. 21 <sup>st</sup> Street	200,110 SF
Harvard Drug Company	Lease – Warehouse / Distribution Center	5150 W. 74 <sup>th</sup> Street	158,400 SF
Avery Dennison Corporation	Build-to-Suit – Manufacturing / Distribution	Greenfield, IN	145,000 SF
Accurate Outsourcing	Lease – Warehouse / Distribution Center	2525 N. Shadeland Avenue	116,700 SF
Wurth Service Supply	Lease – Warehouse / Distribution Center	4935 W. 86 <sup>th</sup> Street	96,400 SF
ProLogis	Lease – Warehouse / Distribution Center	Multiple transactions	91,500 SF
DA Lubricants, Inc.	Lease – Warehouse / Distribution Center	6003 Guion Road	69,481 SF
Mays Chemical	Build-to-Suit	Precedent South	65,000 SF
Stephen Gould Corporation	Lease – Warehouse / Distribution Center	8351 Northwest Boulevard	61,970 SF
Klosterman Baking Company	Disposition – Office / Warehouse facility	4201 Industrial Boulevard	49,790 SF
Hardigg Industries	Lease – Light Manufacturing	Mt. Comfort Commercial Park #1	45,110 SF
Mohawk Industries, Inc.	Lease – Warehouse facility	W. 74 <sup>th</sup> Street	42,500 SF
ERGO Office Furniture	Lease – Warehouse / Distribution Center	2525 N. Shadeland Ave.	40,794 SF
University Moving & Storage Co.	Lease – Office / Warehouse facility	4620 W. 84 <sup>th</sup> Street	38,400 SF
Deacero Industries, Inc.	Lease – Warehouse / Distribution Center	5801 W. 82 <sup>nd</sup> Street	38,400 SF
Party Time Rentals	Sale – Showroom / Warehouse facility	7246 N Keystone Avenue	37,266 SF
Pure Beverage	Lease – Warehouse Relocation	1820 S. Field East Drive	33,600 SF
CREW Technical Services	Sale – Office Headquarters	7439 Woodland Drive	23,000 SF
inVentiv Clinical	Sublease – Office	225 S. East Street	22,500 SF
Rep Solutions, Inc.	Sale – Flex facility	8651 Castle Park Drive	17,389 SF
Printing Technologies, Inc.	Sale – Production facility	6266 Morenci Trail	15,690 SF
The Precedent Companies	Land Disposition	Precedent South Business Center	66 acres
DA Lubricants, Inc.	Land Acquisition	Lebanon, IN	23 acres
Vigran Investments	Land Disposition	8775 Zionsville Road	8 acres