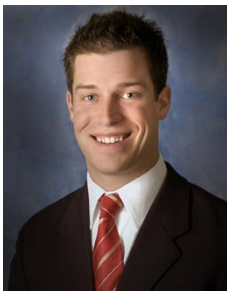


PROFESSIONAL PROFILE



RYAN C. KELLY

DIRECTOR

Cushman & Wakefield, Global Supply Chain Solutions Group

SPECIALTY: Industrial Advisory Services

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317.713.2118 Direct

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Ryan Kelly, member of Summit's Industrial Advisory Services team, specializes in the Logistics/Warehouse market with particular focus in the Southwest submarket of Indianapolis. He has completed an impressive scope of transactions within the transportation industry due to his open-minded and hands-on approach he brings to his projects. His experience in servicing diverse clients has provided Ryan a platform to hone his integrated approach to projects, providing beginning-to-end solutions. Ryan has also developed a niche in representing his clients on a regional and national level.

Prior to becoming a broker with the firm, Ryan served as the Office and Industrial Market Research Coordinator. His experience in the creation and maintenance of Summit's industrial and office databases provides in-depth knowledge of the Indianapolis market - an invaluable asset in representing tenants, buyers, landlords and owners of commercial real estate.

EDUCATION:

Bachelor of Science, Sports Communication and Broadcasting
Indiana University – Bloomington, Indiana

ACHIEVEMENTS & AFFILIATIONS:

- Conference Chairman. ICBR Annual Conference 2009, 2010
- Committee Member. ICBR Annual Conference Committee 2004-2010
- Board of Directors - District 3 Representative. Indiana Commercial Board of Realtors (ICBR)
- Member. Cushman & Wakefield Global Supply Chain Solutions Group
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Member. BOMA Annual Conference Committee
- Member. The Penrod Society

PROFESSIONAL PROFILE

RYAN C. KELLY

PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
PB Logistics	Acquisition – Warehouse facilities	Multiple transactions	379,000 SF
Belmont Industrial, LLC	Listing – Office / Warehouse facility	217 S. Belmont Avenue	378,870 SF
First Industrial	Listing – Warehouse facilities	Multiple transactions	299,000 SF
JB Partners	Listing – Office / Warehouse	Multiple transactions	170,314 SF
Meritex Enterprises	Listing – Multiple leases	Multiple transactions	110,866 SF
National Expo	Lease – Warehouse facility	Multiple transactions	87,712 SF
American Standard (Trane)	Lease – Office / Warehouse	2383 Hadley Road	78,200 SF
ProLogis	Listing – Office / Warehouse	Multiple transactions	64,800 SF
Hiner Logistics	Lease – Warehouse facility	220 S. Belmont Avenue	60,000 SF
Roofing & Insulation Supply	Lease – Warehouse facility	Multiple transactions	51,240 SF
Dana Corporation	Disposition – Manufacturing facility	501 Commerce Drive	48,500 SF
ProTrans International	Lease – Distribution Centers	Multiple transactions	48,380 SF
The American Red Cross	Lease – Warehouse & Comm Ctr.	Multiple transactions	41,519 SF
Can-Am Specialties	Lease – Office / Warehouse	7855 N. Franklin Road	31,225 SF
Mid-States Asphalt	Lease – Warehouse / Distribution	3000 S. Shelby Street	28,800 SF
Fairchild Communications	Acquisition – Headquarters	3185 N. Shadeland Avenue	27,700 SF
Heritage Crystal Clean	Lease – Warehouse facility	Multi-market transactions	27,000 SF
AT Systems	Disposition – Industrial Sublease	6635 E. 30 th Street	25,000 SF
Nemec Supply Company	Disposition – Industrial / Land	614 E. Ohio Street	24,320 SF
JS Logistics	Acquisition – Office / Warehouse	Multiple Transactions	21,600 SF
Kenworth of Indianapolis	Acquisition – Trucking facility	1128 Maryland Street	19,880 SF
AT&T	Disposition – Warehouse Sublease	1911 Executive Drive	19,200 SF
Mencer Properties, LLC	Listing – Trucking facilities	Multiple transactions	18,300 SF
Pattonair, USA	Lease – Warehouse facility	4557 W. Bradbury Avenue	18,240 SF
American Family Pharmacy	Lease – Office / Lab / Warehouse	3250 N Post Road	18,000 SF
Sabic Polymerland, Inc.	Lease – Office / Warehouse	28963 Ventura Boulevard	17,500 SF
Hancel Parkway Partners, LLC	Listing – Office / Warehouse	2100 Hancel Parkway	17,400 SF
Kruse Worldwide Courier	Lease – Office / Warehouse	Multiple Transactions	16,402 SF
Gearhead Performance Group	Lease – Warehouse facility	5125 Decatur Boulevard	15,436 SF
Holdsworth North America	Lease – Warehouse facility	2840 Fortune Circle East	14,373 SF
USA Track & Field	Lease – Warehouse facility	3555 Developers Road	14,000 SF