



PROFESSIONAL PROFILE



MATT P. McGRADY

ASSOCIATE

Cushman & Wakefield, Global Supply Chain Solutions Group

SPECIALTY: Industrial Advisory Services

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Matt McGrady serves on Summit Realty Group's Industrial Advisory Services group, teamed with veteran industrial brokers Andrew Morris, SIOR – Principal and Jeremy Woods CCIM, SIOR – Associate Principal. This highly-calibrated team provides particular expertise in the Bulk and Flex distribution product and build-to-suit projects.

Prior to joining Summit, Matt spent 3 years with Lauth Property Group where he gained valuable experience in real estate construction and development. As Director of National Facilities, under the Office and Industrial umbrella, he was responsible for business development in a third party construction and build-to-suit capacity. This included the marketing and leasing of speculative industrial development around the U.S. and underwriting the investments of office and industrial development projects. While at Lauth, a highlight of his work there includes his role on a team that developed three successful manufacturing/distribution projects for a national client. The facilities range in size from 270,000 SF to 350,000 SF and are located in different Midwest markets.

In addition to his invaluable experience in construction and development of commercial property, Matt also brings a high level of energy and enthusiasm toward marketing his clients' projects. He applies a can-do, think-outside-the-box style that yields innovative real estate solutions.

EDUCATION:

Bachelor of Science, Hospitality and Tourism Management
Purdue University – West Lafayette, Indiana

ACHIEVEMENTS & AFFILIATIONS:

- Committee Member. March of Dimes / Real Estate Awards
- Member. Cushman & Wakefield Global Supply Chain Solutions Group
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana and National Association of Realtors (IAR, NAR)
- Volunteer. Habitat for Humanity of Greater Indianapolis
- Volunteer. Meals on Wheels
- Volunteer. Second Helpings

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www.SummitRealtyGroup.com



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PARTIAL PROJECT LIST

Company / Project	Assignment Type	Location	Size
Meritex Enterprises	Listing – Warehouse facilities	Multiple locations	511,680 SF
Brightpoint	Multiple transactions	Multiple locations	167,355 SF
Precedent South Business Park	Listing – Warehouse facility	700 Commerce Parkway	157,500 SF
Pitney Bowes	Acquisition – Warehouse facilities	Multiple transactions	134,631 SF
Concept Packaging	Acquisition – Warehouse / Packaging	North Plainfield Park 2	51,300 SF
Kitley Avenue	Listing – Office / Warehouse Disposition	420 S. Kitley Avenue	35,185 SF
CourterCo	Lease Renewal – Headquarters / Warehouse	5373 West 79th Street	28,800 SF
Agile Thermal Technologies	Acquisition – Assembly Operation	16565 River Avenue	20,000 SF
Mansfield King	Lease – Warehouse / Distribution Center	254 S Kitley Avenue	20,000 SF
North Airport Park	Listing – Land Disposition	7310 W. Morris Street	21 acres
Direct Plus	Tenant Representation - current		
DQE	Tenant Representation - current		