

PROFESSIONAL PROFILE



JEREMY G. WOODS, CCIM, SIOR

EXECUTIVE VICE PRESIDENT

SPECIALTY: Industrial Advisory Services

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Specializing in all aspects of Industrial Tenant and Landlord representation, Jeremy has completed more than 600 transactions totaling over 10.5 million square feet. While he has extensive experience in industrial lease and sale transactions, Jeremy goes beyond the transactional level with the understanding real estate is a platform supporting the overall business, customer service and supply chain strategies of his clients. From the Tenant's perspective he knows site selection dictates performance – from the facility level, throughout the supply chain on up to the overall business strategy. Working from the Landlord's perspective, he understands how to reverse the site selection process by building a business case based on a location's unique features, targeting those occupiers most likely to see it as a solution. His breadth of experience adds quantifiable value to Landlord and Tenant relationships alike.

Prior to becoming a partner at Summit Realty Group, Jeremy spent eight years with ProLogis the largest owner of industrial properties in the world. Serving as Vice President and Market Officer for Indianapolis, he managed ten real estate professionals and a portfolio of over 180 tenants in 45 facilities totaling 5 million square feet. Jeremy began his professional real estate career with the Pizzuti Company where he specialized in the suburban office market in Columbus Ohio.

EDUCATION:

Bachelor of Science, Business – Major in Real Estate and Urban Analysis
The Ohio State University – Columbus, Ohio

ACHIEVEMENTS & AFFILIATIONS:

- Member. Society of Industrial and Office Realtors (SIOR)
- Member. Certified Commercial Investment Member (CCIM)
- President. Indiana Chapter of CCIM 2009
- Duke Realty. Top Indiana Brokers Award – Industrial 2008, 2009
- Vice President. Indiana Chapter of CCIM 2008
- Secretary. Indiana Chapter of CCIM 2007
- Treasurer. Indiana Chapter of CCIM 2006
- Summit Realty Group. Peak Performance Award 2005, 2008
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Treasurer. Indiana Chapter of CCIM 2007

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PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
DCT Industrial Trust	Listing – Warehouse facilities	Multiple transactions	1,350.00 SF
Transpacific Development Company	Listing – Warehouse / Distribution Center	710 S. Girls School Road	904,200 SF
Sentinel Real Estate	Listing – Warehouse / Distribution Center	381 Airtech Parkway	813,000 SF
BELKIN Components	Lease – Warehouse / Distribution Center	558 Airtech Parkway	800,000 SF
DCT Industrial	Listing – Warehouse / Distribution Center	221 S. Franklin Road	768,000 SF
IDI	Listing – Warehouse / Distribution Center	850 Graham Road	668,000 SF
Entertainment Distribution Company	Lease – Warehouse / Distribution Center	9999 E. 121 st Street	630,000 SF
First Industrial Realty Trust	Disposition – Warehouse facilities	Portfolio sale	550,000 SF
Meritex, Inc.	Acquisition – Warehouse facilities	Multiple transactions	522,000 SF
Quadrangle Development, LLC	Listing – Warehouse / Distribution Center	800 Commerce Parkway Drive West	442,740 SF
Thomson, Inc.	Listing – Warehouse / Distribution Center	710 S. Girls School Road	436,340 SF
Hewlett Packard	Lease – Warehouse / Distribution Center	7520 Georgetown Road	419,046 SF
Pitney Bowes	Lease – Warehouse / Distribution Center	Multiple transactions	415,880 SF
Aurora Parts & Accessories	Lease – Warehouse / Distribution Center	Lebanon Business Park, Building 14	306,000 SF
OPUS Group	Listing – Warehouse / Distribution Center	2875 Reeves Road	281,000 SF
APL Logistics	Lease – Distribution Center	1390 S. Perry Road	175,000 SF
Reliant Equity Partners, LLC	Disposition – Warehouse facilities	Angola, IN – Portfolio sale	154,080 SF
Thomson Inc.	Listing – Warehouse / Distribution Center	7225 Winton Drive	97,460 SF
Hendricks Development Group	Listing – Warehouse / Distribution Center	4330 Hull Street	83,000 SF
Logisco	Lease - Warehouse / Distribution Center	4316 W. Minnesota Street	80,000 SF
PB Logistics	Lease – Warehouse facility	217 S. Belmont Avenue	64,240 SF
Concept Packaging	Lease – Warehouse facility	595 Perry Road	51,300 SF
Griot's Garage	Listing – Warehouse facility	2185 Airwest Boulevard	50,000 SF
Hardigg Industries	Lease – Light Manufacturing	3802 N. 600 West Street	45,125 SF
SOS Logistics	Lease – Warehouse / Distribution Center	2383 Hadley Road	39,950 SF
National Printfast	Lease Expansion – Production facility	5717 W. 80 th Street	33,600 SF