

PROFESSIONAL PROFILE



JEREMY G. WOODS, CCIM, SIOR

EXECUTIVE VICE PRESIDENT

SPECIALTY: Industrial Advisory Services

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Jeremy Woods, CCIM, SIOR specializes in Industrial Tenant and Landlord Representation. Jeremy has completed more than 500 industrial lease transactions totaling over 8.5 million square feet. He has extensive experience in all aspects of industrial lease and sale transactions, including: lease / purchase / build comparative analysis, current market valuations, negotiation of economic and legal terms, leasehold construction costs, overall operation of industrial facilities and related expenses. His breadth of experience adds value to owner and tenant relationships alike. In recognition of his outstanding performance in production, leadership, and overall contribution to the company, Jeremy has twice earned Summit Realty Group's Peak Performance Award – 2005 & 2008.

Prior to joining Summit, Jeremy spent eight years with ProLogis. He began as a Marketing Representative and later served as Vice President and Market Officer, managing ten real estate professionals operating a portfolio of over 180 tenants in 45 industrial facilities totaling nearly 5 million square feet. Jeremy began his real estate career with Pizzuti Company, specializing in the suburban office market in Columbus, Ohio.

EDUCATION:

Bachelor of Science, Business – Major in Real Estate and Urban Analysis
The Ohio State University – Columbus, Ohio

ACHIEVEMENTS & AFFILIATIONS:

- Member. Society of Industrial and Office Realtors (SIOR)
- Member. Certified Commercial Investment Member (CCIM)
- President. Indiana Chapter of CCIM 2009
- Duke Realty. Top Indiana Brokers Award – Industrial 2008, 2009
- Vice President. Indiana Chapter of CCIM 2008
- Secretary. Indiana Chapter of CCIM 2007
- Treasurer. Indiana Chapter of CCIM 2006
- Summit Realty Group. Peak Performance Award 2005, 2008
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Treasurer. Indiana Chapter of CCIM 2007

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PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
Entertainment Distribution Company	Lease – Warehouse / Distribution Center	9999 E. 121 st Street	630,000 SF
DCT Industrial Trust	Listing – Warehouse facilities	Multiple transactions	587,600 SF
First Industrial Realty Trust	Disposition – Warehouse facilities	Portfolio sale	550,000 SF
Quadrangle Development, LLC	Listing – Warehouse / Distribution Center	800 Commerce Parkway Drive West	442,740 SF
Thomson, Inc.	Listing – Warehouse / Distribution Center	710 S. Girls School Road	436,340 SF
Hewlett Packard	Lease – Warehouse / Distribution Center	7520 Georgetown Road	419,046 SF
Pitney Bowes	Lease – Warehouse / Distribution Center	Multiple transactions	415,880 SF
Aurora Parts & Accessories	Lease – Warehouse / Distribution Center	Lebanon Business Park, Building 14	306,000 SF
Meritex, Inc.	Lease – Warehouse / Distribution Center	Multiple transactions	297,070 SF
Meritex, Inc.	Acquisition – Warehouse facility	9910 North by Northeast	192,000 SF
APL Logistics	Lease – Distribution Center	1390 S. Perry Road	175,000 SF
Reliant Equity Partners, LLC	Disposition – Warehouse facilities	Angola, IN – Portfolio sale	154,080 SF
Thomson Inc.	Listing – Warehouse / Distribution Center	7225 Winton Drive	97,460 SF
Hendricks Development Group	Listing – Warehouse / Distribution Center	4330 Hull Street	83,000 SF
Logisco	Lease - Warehouse / Distribution Center	4316 W. Minnesota Street	80,000 SF
PB Logistics	Lease – Warehouse facility	217 S. Belmont Avenue	64,240 SF
Concept Packaging	Lease – Warehouse facility	595 Perry Road	51,300 SF
Griot's Garage	Listing – Warehouse facility	2185 Airwest Boulevard	50,000 SF
Hardigg Industries	Lease – Light Manufacturing	3802 N. 600 West Street	45,125 SF
SOS Logistics	Lease – Warehouse / Distribution Center	2383 Hadley Road	39,950 SF
National Printfast	Lease Expansion – Production facility	5717 W. 80 th Street	33,600 SF
Sun Chemical Corporation	Disposition – Light Manufacturing	7427 Company Drive	23,390 SF
NovaFlex	Lease – Light Manufacturing	7812 Moller Road	20,230 SF