

PROFESSIONAL PROFILE



JEFFREY E. MERRITT

DIRECTOR

SPECIALTY: Retail and Office Advisory Services

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Jeff Merritt is a member of Summit Realty Group's Retail and Office Advisory teams, where his multi-discipline skills in business development, executive management and commercial real estate enable him to achieve exceptional results. Jeff's strong leadership and business experience insert a business owner's perspective into his projects that complement his real estate expertise and produce sound real estate decisions for his client base. Through his 28 years in the commercial real estate investment arena, Jeff has developed the ability to successfully locate properties meeting complex client requirements and negotiate value-added transactions.

Prior to joining Summit, Jeff served as Executive Vice President at Circle Financial Corporation, a commercial real estate investment company. In 2007, he established Merritt Real Estate. Before founding his own commercial real estate company, Jeff served as President of Ross & Babcock Travel, one of the largest corporate owned travel agencies in the United States. During his tenure, he implemented multiple technology, marketing and customer relations programs that produced tremendous growth for the company and strong client relationships with over 600 organizations.

EDUCATION:

School of Public and Environmental Affairs
Indiana University – Bloomington, Indiana

ACHIEVEMENTS & AFFILIATIONS:

- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Member. Sigma Chi Fraternity
- Committee Member. Youthlinks Indiana (2001-2005)

PROFESSIONAL PROFILE

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RETAIL – PARTIAL PROJECT LIST

Company / Project	Assignment Type	Location	Size
Former Galyan's Headquarters / Store	Disposition – Building & Land	2382 E. Main Street, Plainfield	70,000 SF
Southside Indianapolis Center	Disposition / Lease Listing – Retail Center	5439 S. East Street, Indianapolis	35,530 SF
Fairview Place	Disposition – Retail Center	2650 Fairview Place, Greenwood	28,930 SF
Hanna Shoppes	Lease Listing – Retail Center	3915 Hanna Ave, Indianapolis	19,440 SF
Meadowood Shopping Center	Lease Listing – Retail Center	30 th & High School Rd, Indianapolis	8,560 SF
Confidential Retailers	Site selection research & consulting	Central Indiana	

OFFICE – PARTIAL PROJECT LIST

Company / Project	Assignment Type	Location	Size
Indiana American Office Park	Lease – Class A Multi-tenant Medical / Office	Buildings 2, 3 & 4, Greenwood	90,644 SF
Fidelity Keystone Office Plaza	Disposition – Medical / Office	600 E. Carmel Dr, Carmel	40,458 SF
Auction Broadcasting	Disposition – Flex, Office & Industrial	Multiple locations	38,223 SF
Crew Technical Services	Disposition – Headquarters Building	7439 Woodland Dr, Indianapolis	26,552 SF
Avon West Office Tower	Disposition – Office	5250 E. US 36, Avon	20,912 SF
ASI Limited	Disposition – Office / Flex	7150 Winton Dr, Indianapolis	20,700 SF
Southpointe II	Lease – Multi-tenant Medical / Office	8920 Southpointe Dr, Greenwood	16,465 SF
School Project	Disposition & Relocation – Special Use	McCordsville, IN	15,000 SF
Westfield Office Building	Disposition – Office	1030 E. 169 th St, Westfield	9,600 SF

LAND – PARTIAL PROJECT LIST

Company / Project	Assignment Type	Location	Size
Whiteland Development Site	Land disposition	2340 W. Whiteland Road	239 acres
Crawfordsville Development Site	Retail land disposition	S. US Hwy 231, Crawfordsville	75 acres
Satori Pointe/Hendricks Regional Health	Mixed use land disposition/ Retail Leasing	US 36, Avon	47 acres
I-74 & Post Road	Land Dispositions	Multiple locations, Indianapolis	42 acres
Airport Development	Land Disposition	Stafford Rd, Indianapolis	27 acres
Auto Dealership Redevelopment Site	Dealership building/Land Disposition	5101 W 38 th Street, Indianapolis	13 acres