

PROFESSIONAL PROFILE



JEFFREY E. MERRITT

DIRECTOR

SPECIALTY: Site Acquisition and Office Advisory Services

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Jeff Merritt is a member of Summit Realty Group's Site Acquisition and Office Advisory teams, where his multi-discipline skills in business development, executive management and commercial real estate enable him to achieve exceptional results. Jeff's strong leadership and business experience insert a business owner's perspective into his projects that complement his real estate expertise and produce sound real estate decisions for his client base. Through his 25 years in the commercial real estate investment arena, Jeff has developed the adept ability to successfully locate properties meeting complex client requirements and negotiate value-added transactions.

Prior to joining Summit, Jeff served as Executive Vice President at Circle Financial Corporation, a commercial real estate investment company. In 2007, he established Merritt Real Estate. Before founding his own commercial real estate company, Jeff served as President of Ross & Babcock Travel, one of the largest corporate owned travel agencies in the United States. During his tenure, he implemented multiple technology, marketing and customer relations programs that produced tremendous growth for the company and strong client relationships with over 600 organizations.

EDUCATION:

School of Public and Environmental Affairs
Indiana University – Bloomington, Indiana

ACHIEVEMENTS & AFFILIATIONS:

- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Member. Sigma Chi Fraternity
- Committee Member. Youthlinks Indiana (2001-2005)

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PARTIAL PROJECT LIST

Company / Project	Assignment Type	Location	Size
Indiana American Office Park	Listing – Multi-tenant Medical / Office	Buildings 2-4, Greenwood, IN	90,644 SF
Conveo	Sublease – Office / Industrial	7301 Woodland Drive	76,614 SF
Kahlo Sites	Dispositions – Auto Dealerships	Multiple locations	47,043 SF
Fidelity Keystone Office Plaza	Disposition – Medical / Office	600 E. Carmel Drive	40,458 SF
Auction Broadcasting	Disposition – Flex, Office & Industrial	Multiple locations	38,223 SF
Crew Technical Services	Disposition – Headquarters Office	7439 Woodland Drive	26,552 SF
Avon West Office Tower	Disposition - Office	5250 E. US 36	20,912 SF
ASI Limited	Disposition – Office / Flex	7150 Winton Drive	20,700 SF
Southpointe II	Listing – Multi-tenant Medical / Office	8920 Southpointe Drive	16,465 SF
Whitestown Investment Portfolio	Disposition – Retail	2- 8 S. Main Street	15,761 SF
Trotter Business Center	Listing – Office	4165 Millersville Road	12,000 SF
Guion Medical Building	Disposition – Medical Office	3731 Guion Road	9,912 SF
Westfield Office Building	Disposition – Office / Flex	1030 E. 169 th Street	9,600 SF
Meadowood Shopping Center	Listing – Office / Retail	30 th & High School Road	8,560 SF
Post Road Investment Offering	Disposition – Multi-tenant building	3416 S. Post Road	5,205 SF
Whiteland Development Site	Land Disposition	2340 W. Whiteland Road	239.2 acres
Hendricks Regional Health	Retail / Office Land Disposition	US 36 Avon	47 acres
Auction Broadcasting	Land Dispositions	Multiple locations	42 acres
Carmel Development Site	Land Disposition	4927 E. 146 th Street	11.6 acres
Indy Park & Fly	Sublease – Industrial / Land	1740 S. High School Road	5 acres
Ritter's Site	Disposition – Retail land sale	60 N. Mill Creek Road	2.3 acres