

PROFESSIONAL PROFILE



JON R. JESSUP, CCIM

CHIEF FINANCIAL OFFICER

SPECIALTY: Investment & Corporate Advisory Services

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Jon Jessup, CCIM serves as CFO and is a Principal of Summit Realty Group with over 16 years experience in the real estate industry. He specializes in commercial real estate investment and global corporate services with an emphasis on proactive, strategic management of real estate resulting in clients maximizing value of their assets. His strong financial acumen and attention to detail offers his clients an added advantage during transaction negotiation and execution. Jon's investment work is broad based with industrial, office, retail and medical experience. Transaction geography has been nationwide in addition to international work, primarily in Europe. Ability to listen, strong communication skills, understanding clients' needs, and success with complex projects have been a mainstay of his business model which has helped lead to strong client satisfaction.

Prior to joining Summit, Jon served as Assistant Vice President in Corporate Planning at American United Life. He was also Director of Corporate Development at RealMed.com and an Assistant Vice President at Irwin Mortgage.

EDUCATION:

Bachelor of Arts, Concentration in Business & Spanish
Wabash College – Crawfordsville, Indiana

Masters of Business Administration, concentration in Finance
Indiana University – Bloomington, Indiana

ACHIEVEMENTS & AFFILIATIONS:

- Member. Certified Commercial Investment Member (CCIM)
- Member. Indianapolis Children's Museum, Development Committee
- Member. The Penrod Society
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Past Board Member. Park Tudor Alumni Association
- Past Board Member. Jameson Camp

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PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
Zimmer Holdings, Inc.	Portfolio Advisory Services	Multiple transactions – U.S. / Global	4,000,000 SF
GENCO	Lease – Warehouse facilities	Multiple transactions – U.S.	1,500,000 SF
Mead Johnson Nutrition	Portfolio Advisory Services	Multiple transactions – U.S. / Global	1,300,000 SF
Bentley Forbes	Disposition – Office building	10330 N. Meridian Street	578,000 SF
Bristol Myers Squibb	Portfolio Advisory Services	Southern Indiana	525,000 SF
J.R. Duke	Disposition – Warehouse facility	Cincinnati, OH	200,000 SF
Hull & Sellers, LLC	Acquisition – Warehouse facility	4300 Hall Street	83,000 SF
Miller Enterprises, LLC	Acquisition – Office building	Multiple central Indiana sites	50,000 SF
First Capital Investments Group	Acquisition – Office building	8330 Allison Pointe Trail	47,630 SF
Cripe Engineering, Inc.	Investment Sale – Corporate HQ	Cedar Green Office Park	45,000 SF
JKB Properties, LLC	Listing – Multi-tenant Office building	12955 Old Meridian Street	35,500 SF
Hudson Institute	Disposition – Office building	5395 Emerson Way	35,000 SF
SIB Mortgage	Lease – Office	6666 E. 75th Street	24,220 SF
Herman Kittle Properties, Inc.	Lease – Office	E. 96 th and E. 86 th Street locations	20,000 SF
Lewis & Kappes	Lease – Office	One America Square, 25 th Floor	17,760 SF
Indiana Business College	Acquisition – Education facility	140 E. 53 rd Street, Anderson, IN	9,000 SF
Cohen Financial	Disposition – Multi-family Housing	Vineyards Apartments	198 units
Pinnacle Properties	Disposition – Multi-family Housing	CBD Indianapolis Apartments	178 units
G&D Realty, LLC	Land Acquisition	7600 Rockville Road	55 acres
Zimmer Holdings, Inc.	Land Disposition	Cedar Park, Austin, TX	25 acres