

## PROFESSIONAL PROFILE



### JAMES C. FASONE

EXECUTIVE VICE PRESIDENT

SPECIALTY: Corporate Advisory Services

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Jim Fasone's area of expertise in the commercial real estate industry is Corporate Services, working with multi-national companies to acquire and dispose of properties locally, regionally, and around the world. He has been involved in over 600 transactions and has handled over 8 million square feet for tenants and buyers of commercial real estate. Jim successfully leverages his vast resources to efficiently and discreetly assist companies with their real estate portfolios. He has extensive experience in both the U.S. market and throughout Europe.

Prior to joining Summit, Jim served as Vice President of Commercial Sales and Leasing at Acorn Group, Inc. Earlier, he was a broker at Eaton & Lauth Commercial Real Estate Services and at Thomas & Associates, Inc.

#### EDUCATION:

Bachelor of Science, Business Administration and Marketing

Ball State University – Muncie, Indiana

#### ACHIEVEMENTS & AFFILIATIONS:

- Duke Realty. Top Indiana Brokers Award – Industrial 2004, 2005
- CoStar Group. Indianapolis Power Broker 2004, 2005
- Summit Realty Group. Peak Performance Award 2009
- Chairman. Indy Partnership (former IEDC) 1997-1999
- Executive Committee & Board Member. Indy Partnership 1992-1999
- Board Member. Central Indiana High Tech Task Force 1997-1999
- Past Board Member. Indianapolis Convention & Visitors Bureau
- Member. Past President. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Associate Member. Corporate Real Estate Network (CORENET)

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### PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
Technicolor, Inc.	Acquisitions & Dispositions	US & International	10,000,000 SF
Thomson, Inc.	Acquisitions & Dispositions	US & International	3,546,000 SF
Crownwood Products	Disposition – Manufacturing	Mocksville, NC	350,000 SF
Midwest ISO	Acquisition / Development	Multiple transactions	250,000 SF
Irwin Mortgage	Lease – Office locations	Multiple transactions	134,780 SF
Marco Wood Products, Inc.	Lease – Industrial	2350 N. Shadeland Avenue	108,500 SF
Indianapolis Power & Light Co. / AES	Site Acquisition & Disposition	Multiple transactions	100,000 SF
Grass Valley Group	Lease – Office & Industrial	Multiple transactions	65,000 SF
Hartford Insurance Company	Lease – Office	4040 Vincennes Circle	65,000 SF
Comcast	Lease – Call Center	Exit 5 – Building 4	48,000 SF
Hoosier Lottery	Lease – Office	201 S. Capitol Avenue	27,860 SF
Benicorp Insurance Company	Lease – Office	7702 Woodland Drive	26,000 SF
Roman Brand Group	Disposition – Sublease Listing	Chase Tower, 111 Monument Circle	18,280 SF
Public Employees' Retirement Fund	Listing - Office	125 W. Market St	16,730 SF
Clayton Services, Inc.	Lease - Office	9785 Crosspoint Boulevard	14,630 SF
KB Home	Disposition – Sublease Listing	96th Street & Zionsville Road	10,000 SF
William Fuller & Co.	Disposition – Office building	7801 E. 88th Street	9,400 SF
L.M. Henderson	Lease – Office	Parkwood Three	9,380 SF
Eli Lilly & Company	Site Acquisition	Morris & Division Streets	6.5 acres