



PROFESSIONAL PROFILE



BRIAN R. ZURAWSKI, SIOR

CHIEF OPERATING OFFICER

Cushman & Wakefield Industrial Executive Board Member

SPECIALTY: Industrial & Corporate Advisory Services

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Brian Zurawski, SIOR specializes in is multi-market Corporate Services with a strong focus on logistics and corporate facilities – on both a regional and global scope. His notable strengths are in site selection analysis & advisory services, working collaboratively with corporate real estate heads, local/state economic development officials, and incentive procurement advisors. Brian conducts in-depth due diligence & analysis on key factors required by Fortune 500 companies to make sound decisions regarding multi-million dollar manufacturing / distribution facilities – location, number of facilities required, size, & operational requirements. Brian has been worked on projects located throughout the U.S. and in Mexico, Canada, Asia, Europe, Australia, and Africa.

He is an invaluable asset to Summit via his significant contributions in a leadership role. As Chief Operating Officer, Brian oversees all Operations activities. He also leads the firm's IT and serves on its Marketing and Finance Committees. In 2007, he directed the firm's selection, planning, testing and launch of an industry-tailored CRM platform and project management tool.

Brian came to Summit Realty Group from Celadon Group, a leading international transportation company, where he managed project development and real estate interests on an international basis. Brian is a member of the Cushman and Wakefield Global Supply Chain Solutions Group; has been appointed to the C&W Industrial Executive Board; and has been selected to serve on the Conexus Indiana Logistics Executive committee.

EDUCATION:

Bachelor of Science, Industrial Engineering
Purdue University – West Lafayette, Indiana

Masters, Business Administration
Purdue University – West Lafayette, Indiana

ACHIEVEMENTS & AFFILIATIONS:

- Executive Advisory Committee Member. Cushman & Wakefield's Global Supply Chain Solutions Group
- Board of Governors. Riley Society
- Duke Realty. Top Indiana Brokers Award – Industrial 2004, 2008, 2009
- CoStar Group. Indianapolis Power Broker 2004, 2008, 2009
- Indianapolis Business Journal. "Who's Who in Commercial Real Estate" 2003
- Member. Society of Industrial and Office Realtors (SIOR)
- Member. Indiana Commercial Board of Realtors (ICBR), National Association of Realtors (NAR), and Indiana Association of Realtors (IAR)
- Member. The Penrod Society

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PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
Technicolor	Acquisition – Warehouse / Distribution	Multiple transactions – U.S. & Canada	2,961,280 SF
GENCO	Acquisition – Warehouse / Distribution	Multiple transactions – U.S.	2,449,120 SF
Zimmer Holdings	Acquisitions & Dispositions	Multiple transactions – worldwide	2,000,000 SF
Reckitt Benckiser	Site Acquisition – Distribution Centers	Georgia & Utah	973,817 SF
ProTrans International, Inc.	Acquisition – Distribution Centers	U.S. & Mexico	866,570 SF
BeMusic, Inc.	Renegotiation of Existing Leases	Indianapolis & Terre Haute	690,000 SF
Cosco	Lease – Warehouse / Distribution Center	760 Commerce Parkway East, Greenwood, IN	612,000 SF
Quadrangle Development	Listing – Warehouse / Distribution Center	Precedent South, Greenwood, IN	442,740 SF
LaCrosse Footwear	Lease – Warehouse / Distribution Center	Park 267 / Perry Industrial Park	380,000 SF
Abbott	Listing – Warehouse / Distribution Center	595 Perry Road, Plainfield, IN	206,000 SF
Hat World, Inc.	Lease – Office / Warehouse facility	7555 Woodland Drive	195,080 SF
Burnham Logistics	Lease – Warehouse / Distribution Center	Park Fletcher, Building #38	126,420 SF
Jacobson Companies	Acquisition – Distribution Center	230 Commerce Court, Duncan, SC	105,000 SF
Pfizer	Acquisition – Warehouse facility	13535 James Adams Street, Terre Haute, IN	86,024 SF
Coachmen	Lease – Service Center	13900 Sycamore Way, Chino, CA	84,300 SF
Dynegy	Lease – Warehouse facility	1111 E. Main Street, Attica, IN	74,320 SF
Maschmeyer	Land Disposition	Maschmeyer Farm, Whiteland, IN	400 acres
Panattoni	Land Acquisition	Fulkerson Farm, Plainfield, IN	88 acres
Flying J Inc.	Site Acquisition	Multiple transactions	75 acres
The Precedent Companies	Land Disposition	Multiple sites, Greenwood, IN	66 acres