

## PROFESSIONAL PROFILE



### BRIAN L. DELL

DIRECTOR

SPECIALTY: Industrial Advisory Services

*bdell@SummitRealtyGroup.com*

317.713.2179 Direct

317.507.9875 Mobile

317.713.2103 Fax

Brian Dell is a member of the Summit Realty Group Industrial Advisory Team. A seasoned broker of more than 10 years, Brian possesses extensive knowledge and experience in the Indianapolis industrial market, having completed over 200 transactions. He brings particular strength in landlord and seller agency services for multi-tenant property, building, and land sales. Brian's high level of integrity, creative solutions to challenges, and rigorous attention to detail – combined with his multi-faceted experience – provide clients with a well-rounded and powerful real estate advocate.

Prior to joining the Summit team, Brian was a Sales and Leasing Executive with Mann Properties where he handled the leasing of over 1.5 million square feet of space, primarily within industrial flex projects. Earlier he served as an Industrial Broker at Grubb & Ellis/Harding Dahm. He also worked at Prudential DicksonHughes Commercial Services as both an Industrial Broker and a Wireless Site Acquisition Specialist. While studying Finance – Real Estate at Indiana University, Brian interned with Figg Appraisal Corporation, acquiring valuable insight into the appraisal aspect of commercial real estate.

#### **EDUCATION:**

Bachelor of Science, Finance - Real Estate

Indiana University, Kelley School of Business – Bloomington, Indiana

#### **ACHIEVEMENTS & AFFILIATIONS:**

- Immediate Past President. Indianapolis Junior Chamber of Commerce Foundation
- Member. Indianapolis Jaycees
- Committee Member. ICBR Annual Conference Committee
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Member. Greater Greenwood Chamber of Commerce
- Programs & Services Committee Member. Pink Ribbon Connection
- Past Member. Urban Land Institute, Young Leaders Group

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### PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
PSI Group	Lease – Sorting & Distribution facility	7260 Winton Drive	70,400 SF
Dana Mannix Gymnastics	Listing – Special use facility	9325 Uptown Drive	18,000 SF
Neff Engineering	Listing – Office / Warehouse	9325 Uptown Drive	15,000 SF
CP Morgan Communities	Listing – Warehouse facility	9325 Uptown Drive	11,700 SF
Jane Boatman Geller Co	Listing – Office / Warehouse	6866 Hawthorn Park Drive	11,000 SF
New Life Worship Center	Listing – Special use facility	7270 E. 86 <sup>th</sup> Street	10,450 SF
Containment Technologies Group	Listing – Light Manufacturing	5460 Victory Drive	9,210 SF
Applied Fabricators	Listing – Warehouse facility	9325 Uptown Drive	8,850 SF
Bank One	Disposition – Industrial building	1770 W. 15 <sup>th</sup> Street	8,000 SF
Community Hospital of Indiana	Listing – Medical Office Space	6925 E. 96 <sup>th</sup> Street	7,886 SF
Eagle Wholesale Tile Distributors	Listing – Office / Warehouse	7242 E. 86 <sup>th</sup> Street	7,450 SF
Granite Concepts	Listing – Office / Warehouse	6854 Hawthorn Park Drive	7,200 SF
Fastenal Company	Listing – Office / Showroom	2340 E. Perry Road, Plainfield, IN	6,000 SF
ThyssenKrupp Elevator	Listing – Office / Warehouse	7217 E. 87 <sup>th</sup> Street	6,000 SF
Ash LLC	Disposition – Medical Office building	7330 E. 82 <sup>nd</sup> Street	5,600 SF
National Semiconductor	Lease – Office Space	10585 N. Meridian Street	4,508 SF
Plainfield Trade Center LLC	Land Acquisition	Plainfield, IN	9.1 Acres

\*Brian brings substantial transaction and project experience prior to joining Summit Realty Group.