

PROFESSIONAL PROFILE



ANDREW B. MORRIS, SIOR

EXECUTIVE VICE PRESIDENT & INDUSTRIAL GROUP TEAM LEAD

Cushman & Wakefield, Global Supply Chain Solutions Group

SPECIALTY: Industrial Advisory Services

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Andrew Morris, SIOR specializes in Industrial Advisory Services and brings over 15 years of commercial real estate transactional and development experience, particularly within the bulk distribution product. He has transacted brokerage and consulting assignments in excess of \$350 million including investment sales, corporate and institutional representation, acquisition and disposition consulting, build-to-suit development, and renewal and relocation lease transactions. His extensive transactional background, combined with his strong financial acumen, makes Andrew an invaluable asset when guiding complex assignments.

Andrew serves as department head of Summit's Industrial Team and is also a member of Cushman & Wakefield's Global Supply Chain Solutions Group.

Prior to joining Summit, Andrew served as Managing Director on the Industrial Advisory Team at Meridian Real Estate. Earlier, he was Vice President of Industrial Sales and Leasing at Trammell Crow Company.

EDUCATION

Bachelor of Arts

University of Colorado – Boulder, Colorado

Masters of Divinity

Christian Theological Seminary – Indianapolis, Indiana

Development and Finance Certification

National Development and Finance Council – New York, New York

ACHIEVEMENTS & AFFILIATIONS

- Duke Realty. Top Indiana Brokers Award - Industrial 1999, 2001, 2002, 2004, 2006, 2007, 2008, 2009
- CoStar Group. Indianapolis Power Broker - Industrial 2005, 2006, 2009
- Largest Tenant Rep Assignment, Indianapolis-Industrial 2002, 2005, 2006, 2009
- Indianapolis Business Journal. "Who's Who in Commercial Real Estate" 2003
- Member. Society of Industrial and Office Realtors (SIOR)
- Member. Cushman & Wakefield Global Supply Chain Solutions Group
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana and National Association of Realtors (IAR, NAR)
- Board Chairman. Goodwill Industries Commercial Services Corporation
- Eagle Scout. Boy Scouts of America

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PARTIAL TRANSACTION LIST

| Company | Assignment Type | Location | Size |
|-----------------------------------|------------------------------------|---------------------------------------|--------------|
| OHL Logistics | Tenant Representation | Multiple lease transactions | 2,335,000 SF |
| *Air Systems Components | Acquisition / Disposition | Multiple lease transactions – U.S. | 1,330,000 SF |
| Sentinel Corporation | Listing – Warehouse / Distribution | Airtech Park, Plainfield, IN | 813,000 SF |
| Belkin Components | Tenant Representation | Airtech Park, Plainfield, IN | 796,000 SF |
| *Bertelsmann | Acquisition / Disposition | 6550 E. 30 th Street | 590,000 SF |
| IDI / JP Morgan | Listing – Warehouse / Distribution | Southpoint Park, Greenwood, IN | 545,000 SF |
| Hewlett Packard | Tenant Representation | 7520 Georgetown Road | 419,026 SF |
| *Electrolux | Tenant Representation | Airtech Park, Plainfield, IN | 364,000 SF |
| Brightpoint | Tenant Representation | Multiple transactions – U.S. & Europe | 325,000 SF |
| Nestle Waters N.A. | Tenant Representation | 900 Commerce Pkwy, Greenwood, IN | 294,000 SF |
| Pitney Bowes | Tenant Representation | Multiple lease transactions | 284,000 SF |
| *Woods Equipment Company | Lease – Warehouse / Distribution | Multiple transactions – U.S. | 264,000 SF |
| *Emerson | Tenant Representation | Multiple transactions | 219,000 SF |
| *Roche Diagnostics | Tenant Representation | Crosspoint Business Park, Fishers, IN | 148,000 SF |
| Today's Bedroom One | Tenant Representation | North by Northeast Business Park | 133,180 SF |
| *Pallet Holdings | Tenant Representation | South by Southwest, Plainfield, IN | 130,000 SF |
| Andersen Logistics | Tenant Representation | Jackson Park | 124,000 SF |
| Parker Hannifin Corporation | Tenant Representation | Multiple lease transactions | 112,820 SF |
| *Haynes International | Tenant Representation | Lebanon Business Park, Lebanon, IN | 110,000 SF |
| PrimeSource Foodservice Equipment | Lease – Distribution Center | Park 100 | 90,100 SF |
| DQE, Inc. | Tenant Representation | North by Northeast Business Park | 48,000 SF |
| Keebler | Tenant Representation | Park 100 | 45,000 SF |

*Andrew brings substantial transaction and project experience prior to joining Summit Realty Group, as is indicated above.