

## PROFESSIONAL PROFILE



### ANDREW B. MORRIS, SIOR

EXECUTIVE VICE PRESIDENT & INDUSTRIAL GROUP TEAM LEAD

Cushman & Wakefield, Global Supply Chain Solutions Group

SPECIALTY: Industrial Advisory Services

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Andrew Morris, SIOR specializes in Industrial Advisory Services and brings over 15 years of commercial real estate transactional and development experience, particularly within the bulk distribution product. He has transacted brokerage and consulting assignments in excess of \$350 million including investment sales, corporate and institutional representation, acquisition and disposition consulting, build-to-suit development, and renewal and relocation lease transactions. His extensive transactional background, combined with his strong financial acumen, makes Andrew an invaluable asset when guiding complex assignments.

Andrew serves as department head of Summit's Industrial Team and is also a member of Cushman & Wakefield's Global Supply Chain Solutions Group.

Prior to joining Summit, Andrew served as Managing Director on the Industrial Advisory Team at Meridian Real Estate. Earlier, he was Vice President of Industrial Sales and Leasing at Trammell Crow Company.

### EDUCATION

Bachelor of Arts

University of Colorado – Boulder, Colorado

Masters of Divinity

Christian Theological Seminary – Indianapolis, Indiana

Development and Finance Certification

National Development and Finance Council – New York, New York

### ACHIEVEMENTS & AFFILIATIONS

- Duke Realty. Top Indiana Brokers Award - Industrial 1999, 2001, 2002, 2004, 2006, 2007, 2008, 2009
- CoStar Group. Indianapolis Power Broker - Industrial 2005, 2006, 2009
- Largest Tenant Rep Assignment, Indianapolis-Industrial 2002, 2005, 2006, 2009
- Indianapolis Business Journal. "Who's Who in Commercial Real Estate" 2003
- Member. Society of Industrial and Office Realtors (SIOR)
- Member. Cushman & Wakefield Global Supply Chain Solutions Group
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana and National Association of Realtors (IAR, NAR)
- Board Chairman. Goodwill Industries Commercial Services Corporation
- Eagle Scout. Boy Scouts of America

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### PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
OHL Logistics	Tenant Representation	Multiple lease transactions	2,335,000 SF
Air Systems Components	Acquisition / Disposition	Multiple lease transactions – U.S.	1,330,000 SF
Sentinel Corporation	Listing – Warehouse / Distribution	Airtech Park, Plainfield, IN	813,000 SF
Belkin Components	Tenant Representation	Airtech Park, Plainfield, IN	796,000 SF
Bertelsmann	Acquisition / Disposition	6550 E. 30 <sup>th</sup> Street	590,000 SF
IDI / JP Morgan	Listing – Warehouse / Distribution	Southpoint Park, Greenwood, IN	545,000 SF
Hewlett Packard	Tenant Representation	7520 Georgetown Road	419,026 SF
Electrolux	Tenant Representation	Airtech Park, Plainfield, IN	364,000 SF
Brightpoint	Tenant Representation	Multiple transactions – U.S. & Europe	325,000 SF
Nestle Waters N.A.	Tenant Representation	900 Commerce Pkwy, Greenwood, IN	294,000 SF
Pitney Bowes	Tenant Representation	Multiple lease transactions	284,000 SF
Woods Equipment Company	Lease – Warehouse / Distribution	Multiple transactions – U.S.	264,000 SF
Emerson	Tenant Representation	Multiple transactions	219,000 SF
Roche Diagnostics	Tenant Representation	Crosspoint Business Park, Fishers, IN	148,000 SF
Today's Bedroom One	Tenant Representation	North by Northeast Business Park	133,180 SF
Pallet Holdings	Tenant Representation	South by Southwest, Plainfield, IN	130,000 SF
Andersen Logistics	Tenant Representation	Jackson Park	124,000 SF
Parker Hannifin Corporation	Tenant Representation	Multiple lease transactions	112,820 SF
Haynes International	Tenant Representation	Lebanon Business Park, Lebanon, IN	110,000 SF
PrimeSource Foodservice Equipment	Lease – Distribution Center	Park 100	90,100 SF
DQE, Inc.	Tenant Representation	North by Northeast Business Park	48,000 SF
Keebler	Tenant Representation	Park 100	45,000 SF