

PROFESSIONAL PROFILE



TONY F. HUPP

SENIOR VICE PRESIDENT & INDUSTRIAL GROUP CO-LEAD

SPECIALTY: Industrial Advisory Services

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Tony Hupp serves as the Co-Lead of Summit's Industrial Group. He is well-connected within the Industrial sector and has earned a reputation as one of the leading listing brokers in the Indianapolis market, particularly in the East, CBD, Southeast markets and surrounding counties. Notoriously one of the first at work every morning, Tony is a tireless worker on behalf of his clients. Drawing from his extensive brokerage and property management experience, he skillfully anticipates potential challenges within an assignment and proactively manages the transaction process toward the most effective solution.

Tony is the current President of the Indiana Commercial Board of Realtors and also serves as one of its Board Members, representing District 3. Additionally, in recognition of his outstanding performance in production, marketing, and overall contribution to the company, Tony earned Summit Realty Group's Peak Performance Award for 2004. He has received numerous industry achievement rewards for his high sales productivity.

Prior to joining Summit, Tony was an Industrial Specialist with Prudential Dickson Hughes Commercial Services. He also served as Vice President of Property and Asset Management at the Larman Company.

EDUCATION

Bachelor of Science, Business Management
I.U.P.U.I. – Indianapolis, Indiana

ACHIEVEMENTS & AFFILIATIONS

- Duke Realty. Top Indiana Brokers Award – Industrial 2005, 2008
- First Industrial Realty Trust. National Award – Most Lease Transactions 2004
- CoStar Group. Indianapolis Power Broker – Industrial 2003, 2004, 2005, 2006, 2008
- CoStar Group. Top 20 Industrial Lease Transactions 2003, 2004
- Current President. Indiana Commercial Board of Realtors (ICBR) 2010
- Conference Chairman. Indiana Commercial Board of Realtors (ICBR) 2006
- Summit Realty Group. Peak Performance Award 2004
- Member. Indiana Commercial Board of Realtors (ICBR)
- Member. Indiana Association of Realtors (IAR)
- Member. National Association of Realtors (NAR)
- Member. Knights of Columbus
- Board of Directors. Indiana State Hockey Association 2007-2008

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PARTIAL TRANSACTION LIST

Company	Assignment Type	Location	Size
DCT Industrial	Disposition / Acquisition	Multiple transactions	750,000 SF
Knauf	Listing – Warehouse / Distribution	221 S. Franklin Road	700,000 SF
First Industrial Realty Trust	Listing – Warehouse facilities	Multiple transactions	400,000 SF
ProLogis	Listing – Office / Warehouse facilities	Multiple transactions	250,000 SF
Belmont Industrial, LLC	Listing – Office / Warehouse facility	Multiple transactions	230,000 SF
E&G Real Estate	Disposition & Acquisition	Ohio St, Martinsville, IN	225,000 SF
Abbott Laboratories	Lease – Distribution Center	Multiple transactions	209,475 SF
Merchandise Warehouse	Lease – Warehouse facility	Multiple transactions	200,000 SF
TDS Automotive	Lease – Warehouse / Distribution Ctr	Multiple transactions	175,000 SF
NYK Logistics	Listing – Warehouse / Distribution	8525 E. 33rd Street	126,000 SF
Global Stainless Supply	Lease – Distribution Center	3333 N. Pagosa Court	116,800 SF
Vigran Brothers Investments	Listing – Office / Warehouse / Mfg	6050 Hanna Avenue	111,450 SF
Edwards Electric	Listing – Office / Warehouse	2350 N. Shadeland Avenue	108,500 SF
FedEx	Lease – Service Center	7250 E. 90th Street	89,020 SF
TK Commercial	Disposition – Warehouse facility	1745 N. Harding Street	76,000 SF
Division 7	Acquisition – Light Manufacturing	8641 E. 30th Street	64,280 SF
Garrity Tool Company	Acquisition – Light Manufacturing	3555 Developers Road	59,350 SF
Cisco Foods	Lease – Warehouse facility	3000 S. Shelby Street	42,000 SF
Bo-Mar Industries	Disposition – Light Manufacturing	3838 Arlington Avenue	38,500 SF
Gammons Metal	Disposition – Flex building	6810 & 6820 E. 32 nd Street	34,000 SF
Djuric Trucking, Inc.	Acquisition – Light Manufacturing	3340 S. Shelby Street	15,000 SF
FedEx	Lease – Warehouse facility	1771 W. Kenholt Avenue	11,880 SF
Indiana Convention Center & RCA Dome	Lease – Office / Warehouse	340 W. McCarty Street	10,520 SF
Central Indiana Moulding & Millwork	Disposition – Light manufacturing	2719 N. Emerson Avenue	10,300 SF
Ramsey, Inc.	Disposition – Light manufacturing	2932 N. Webster Avenue	10,000 SF