



## Who's Who in Commercial Real Estate

Every business sector has influential players, whether they are in the public eye or wield their influence behind the scenes. In a monthly feature that runs in the first issue of the month, through October, IBJ is identifying those people in eight different industry categories.

The commercial real estate field generated an outpouring of nominations, all of whom rolled through our peer-reviewed screening process, leading to the selection of this final group, who represent a broad range of commercial real estate interests.



### **William Ehret, 51**

*President and CEO  
Summit Realty Group*

Bill Ehret co-founded Indianapolis-based Summit Realty Group in 1993 with Tom Frank, Tom Abernathy and Pete Quinn.

The company, which is part of the international Cushman and Wakefield Alliance, specializes in office leasing and sales. Notable clients include Dow AgroSciences, Krieg DeVault, Somerset CPAs and ProTrans International, all based in Indianapolis; and Milliman Inc., based in Seattle. Real estate appealed to Ehret because, as he explains, "It's a people business and also has a history; buildings all have a story." He began his career as a researcher at Coldwell Banker and, in 1982, went to work for locally based F.C. Tucker Co. in office sales and leasing. He worked his way up and was vice president when he left to found Summit.

Beyond his day-to-day responsibilities at Summit, Ehret is on the six-person executive committee for the Cushman and Wakefield Alliance Program. He received the Indianapolis

Power Broker Award from 2005 through 2009 from the Washington, D.C.-based CoStar Group; the award for largest dollar volume office transaction in 2005 from the Society of Industrial and Office Realtors; and the NAIOP trade group's award for broker transaction of the year in 2009. Ehret is a member of the Greater Indianapolis Chamber of Commerce's business advocacy committee, the office recruitment and retention committee for Indianapolis Downtown Inc., the Society of Industrial and Office Realtors, the Indiana Commercial Board of Realtors, the National Association of Realtors and the Indiana Association of Realtors.

Ehret holds a bachelor's degree from Indiana University. He works with the following community organizations: Pike Township Education Foundation, Meals on Wheels, the American Cancer Society, and Arc of Indiana, which aids the developmentally disabled.

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