

HALL OF FAME 2011



WILLIAM EHRET, SIOR

President and CEO

**Summit Realty Group /
Cushman & Wakefiled Alliance
Indianapolis, IN**

How much respect has William Ehret earned during his nearly 30-year career in the commercial real estate industry? Enough so that he was named 2011 REALTOR of the Year by the Indiana Commercial Board of REALTORS.

This ranks as just the latest honor nabbed by Ehret, president and chief executive officer of Indianapolis' Summit Realty Group/Cushman & Wakefield.

During his 29 years in the industry, Ehret has emerged as one of the top office and corporate services specialists in commercial real estate. As the company's founder, Ehret has also led Summit Realty to its own impressive success story. Ehret led Summit's successful effort to become an Indiana Alliance firm for Cushman & Wakefield, and was instrumental in the company's launch of a now thriving property management division. Ehret also led Summit's move to open a satellite office in Southern Indiana.

And all the while, Ehret has built an ever-growing list of clients. He's crafted a reputation, too, for outworking his competitors, possessing a limitless knowledge of commercial real estate and for the honesty he brings in his daily dealings.

Jon Jessup, chief financial officer of Summit, summed it up well when congratulating Ehret on his REALTOR of the Year honor: "Bill offers us all an example of what it means to be a successful and caring member of the commercial real estate community. He shows us how to build a business with integrity, promote a profession, encourage young professionals, give back and work for the greater good. He leads by example."

Ehret also serves as one of the primary mentors at Summit, devoting time toward the important task of grooming the company's newer brokers and support staff members. His peers say that Ehret performs this task not only to better Summit but because he believes it is his responsibility to nurture future commercial professionals in the right way of doing business.

Thanks to his unique combination of skill and ethics, Ehret has earned several honors during his long career. Costar Group named him an Indianapolis Power Broker in the office sector from 2005 through 2009. The Indianapolis Business Journal named him to the magazine's "Who's Who in Commercial Real Estate" list in both 2003 and 2011. And in 2009, William closed the NAIOP Broker Transaction of the Year.